



Boost operational efficiency with Vitria VIA AIOps for Cisco Network Automation

Cisco Knowledge Network Webinar

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Today's Presenters



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Complexity is outpacing human capabilities

- 1 Adoption and integration of digital technologies changes how services are delivered to end customers.
- 2 Traditional siloed operations support system (OSS) stacks:
 - Constrain operations and
 - Can't deliver an optimal customer experience
- 3 AIOps dramatically changes the service operations effectiveness:
 - Extracting actionable insights
 - Automating tasks and processes
 - Reducing MTTR

Business challenges

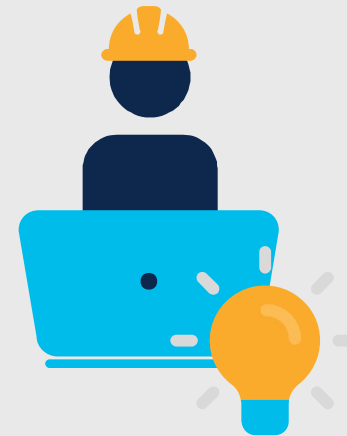
- Delivering customer experience expectations and committed service levels
- Managing mass-scale infrastructure complexity
 - Interdependent technology layers, domains, and applications with more virtualization and microservices
 - Explosive data volumes and disparate data formants
- Detecting and resolving service events before business or customer experience impact
- Traditional fault and performance management systems rely upon siloed monitoring tools
 - Interrelated issues across systems result in multiple tickets being opened and separate teams taking actions, wasting time and resource
 - Finding true cause is slow and labor intensive



Service disruption and degradation

- Impacts revenue and customer loyalty
- Increases the volume of support contacts and technician visits, which necessitates staff augmentation

The success of IT operations is measured in how proactively and quickly service issues are resolved.



What if you could?

- Accelerate the detection and resolution of service issues within and across service domains?
- Reduce noise and detect service anomalies earlier?
- Automatically distinguish between symptoms and root cause and identify the customer populations and infrastructure impacted?
- Prioritize based on business and service impact?
- Automate service assurance through a model-driven approach?
- Do all this with integration to your existing monitoring tools and backend management systems?



Addressing AIOps Complexity

Perception

AIOps deployments take too long to add value.

Data ingest is rigid in AIOps applications

AIOps is just another screen or queue to manage

VIA AIOps Reality

~~Tier 1 NA ISP: 60-day bake-off, immediate production in AWS, >90% detect and act prior to customer experience impact~~

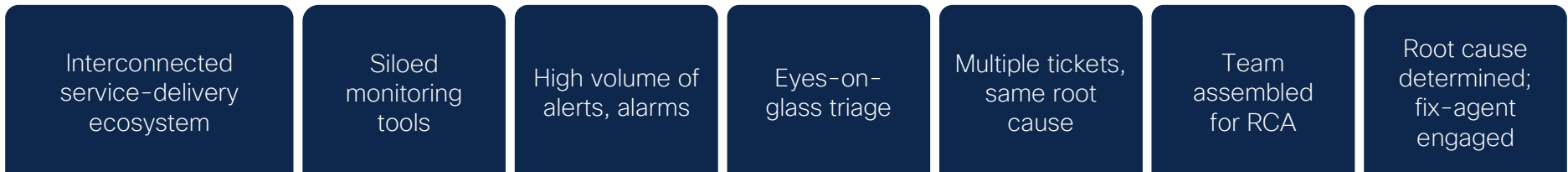
~~Tier 1 NA MSO: 90-day pilot, 8 weeks for 2 regions, nationwide in 6-months, measured reduction in customer impacts~~

~~VIA's flexible ontology model allows for ingestion and enrichment across a *wide variety of data sources, types and schemas*~~

~~(time-series counters, gauges, events, faults, alerts, topology)~~

VIA AIOps is a *non-disruptive* deployment with northbound interfaces that integrate with existing workflows to make current tools *smarter and faster*

Today: Assurance is siloed



Vitria's VIA AIOps Delivers end-to-end service assurance

- Ingests asynchronous and time series events from the infrastructure, application, and network
- Signals from the source or monitoring tools are correlated and analyzed to determine root cause
- Actions are prescribed with definition of the services and customers that are impacted



Accelerates the time to detect and resolve service-impacting events across service domains

VIA AIOps: cross-domain product performance management

- Aggregates and correlates resource and service assurance events and logs
- Optimizes fault, performance, and change management processes across customer, product, service and resource domains
- Leverages artificial intelligence, machine learning, and advanced analytics to identify faults, performance, and customer experience issues faster
- Identifies probable root cause and the impacted population for remediation
- Integrates with existing backend systems and enables process automation

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Observe

Ingest, Enrich and structure massive real-time data feeds



Analyze

Detect anomalies in metrics streams, Correlate anomalies and alerts, Evaluate and prioritize



Act

Identify likely cause, Trigger automated actions, Alert responsible parties

Vitria Overview

VIA AIOps: enabling the new, leaner and customer-driven operations. Through its full stack observability & advanced analytics, VIA AIOps ignites organizations' journeys towards customer experience excellence.



AMERICAS

A collection of logos for Vitria partners in the Americas region, including Charter, Comcast Xfinity, Verizon, RBC Financial Group, AT&T, Ericsson, Ciena, Indeo, Telcel, Blue Cross Blue Shield, TXU Energy, Telvent, Schneider Electric, and American Electric Power.

APAC

A collection of logos for Vitria partners in the APAC region, including Softbank BB, NEC, Mitsubishi UFJ Securities, Yata Communications, NTT Comware, SingTel, Mizuho, Samsung, and NTEAST.

EMEA

A collection of logos for Vitria partners in the EMEA region, including O2, Ericsson, R, Indra, Telefonica, Fastjet, and Imaginazion.

- Customers
- SI (System Integrator) Partners
- VARs (Value-Added Resellers)
- Global Offices

- FOCUS**
- Full stack AIOps
 - Digital Operations
 - AI/ML
 - Real-time analytics
 - No-code, Big Data development env.
- INDUSTRIES**
- Telco/Cable
 - IoT/Utilities
 - Financial Services
 - Supply Chain
- HEADQUARTERS**
- Menlo Park, CA
- OFFICES:**
- US, UK, Spain, Japan, China
 - Partners globally

A leading network operator used VIA to reduce service-impacting incidents

Problem

Operator averaged more than 450 incidents/month on a single service, each manually worked

Solution

Learn baselines and dependencies to automate detection and reduce false positives

Results

Reduced incidents to less than 5 per day, improved availability by 60%, reduced person-hours by 50%

Leading network operator



Hundreds of operations staff
VIA reduced incidents by 65%

A video service provider improves their customers' digital experience with VIA

Problem

Over 140,000 failed application access attempts per day caused customer dissatisfaction

Solution

Correlate app failures to network elements: root cause, auto-triage, proper incident assignment

Results

Removed 11M failures per year and ~250k customer support calls per year (equivalent to 20 full-time staff and \$2.3M/year)

Video service provider



Over 30M subscribers

VIA reduced failure rate by 28%

North American cable operator used VIA AIOps to reduce technician visits

Problem

DevOps, CI/CD, and constant network upgrades caused unplanned and undetected outages

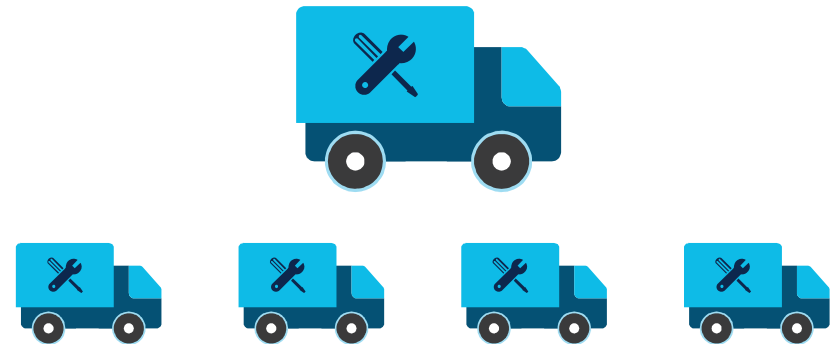
Solution

Auto-detect events, discover dependencies, and correlate to experience KPIs

Results

Change-related service impact is immediately detected, and truck rolls are avoided

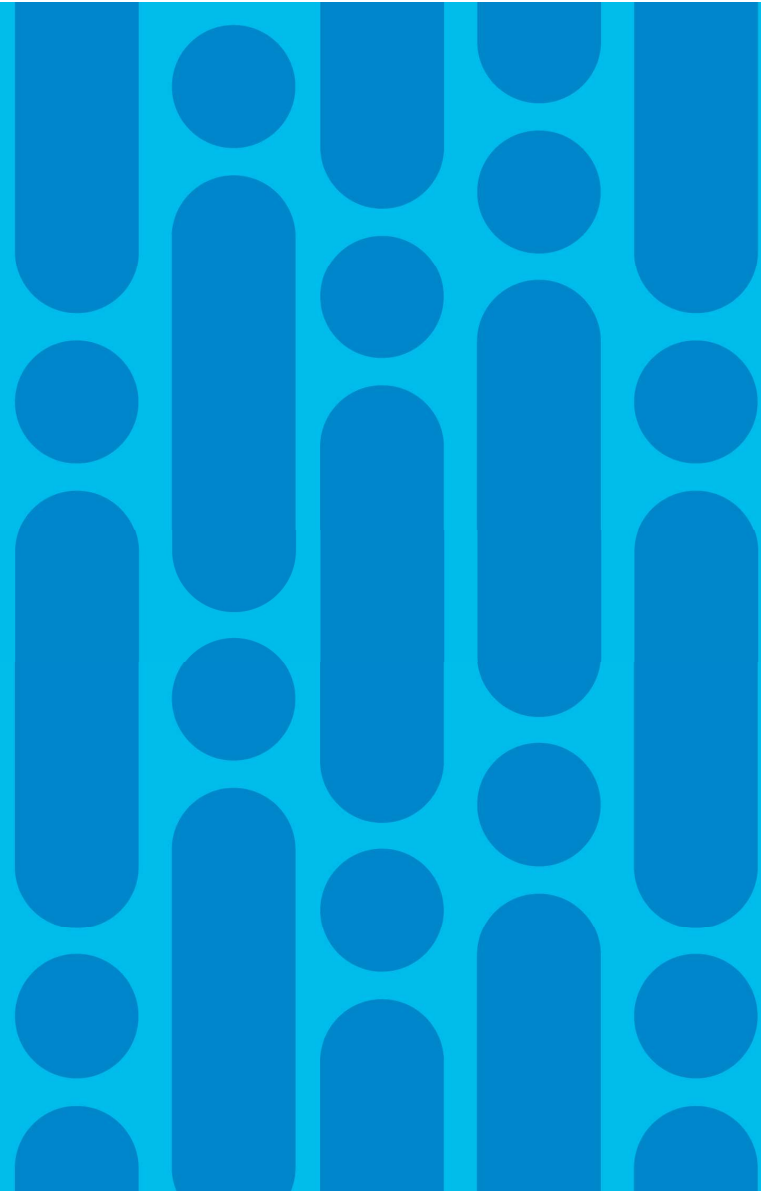
Top-tier cable operator



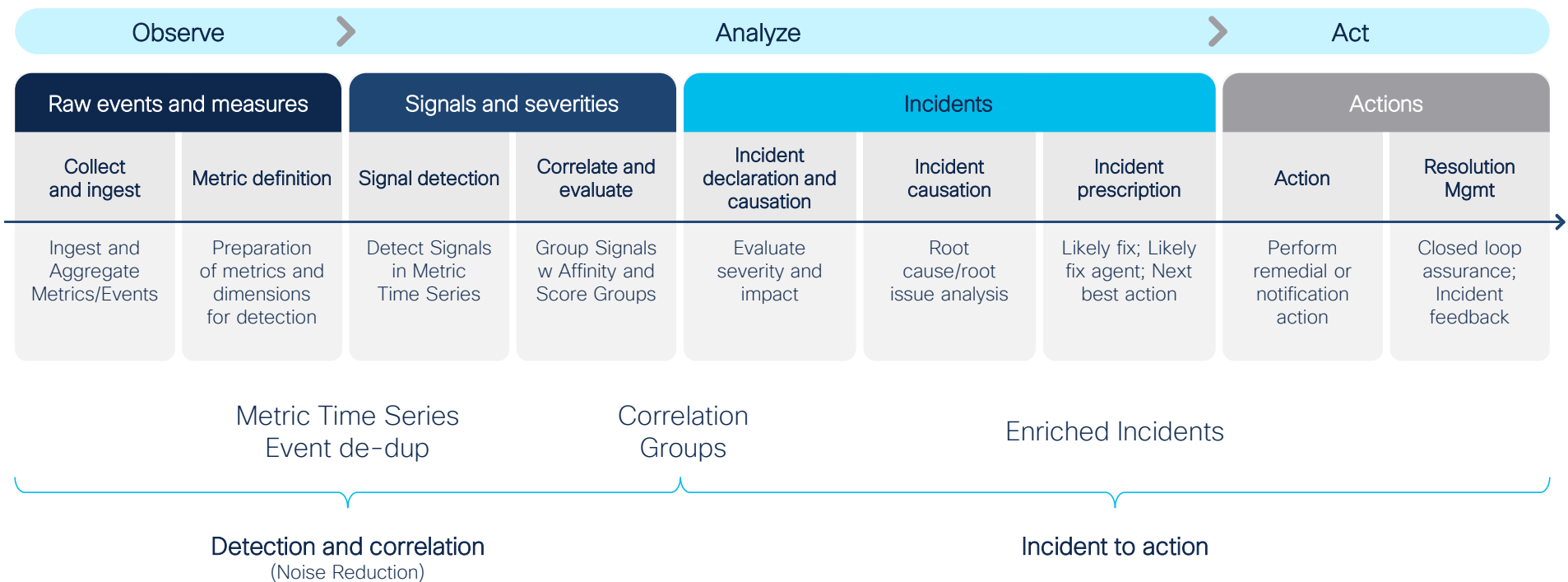
Millions of technician visits

VIA Identified 200k+ Tech visits (at a cost of \$16M)

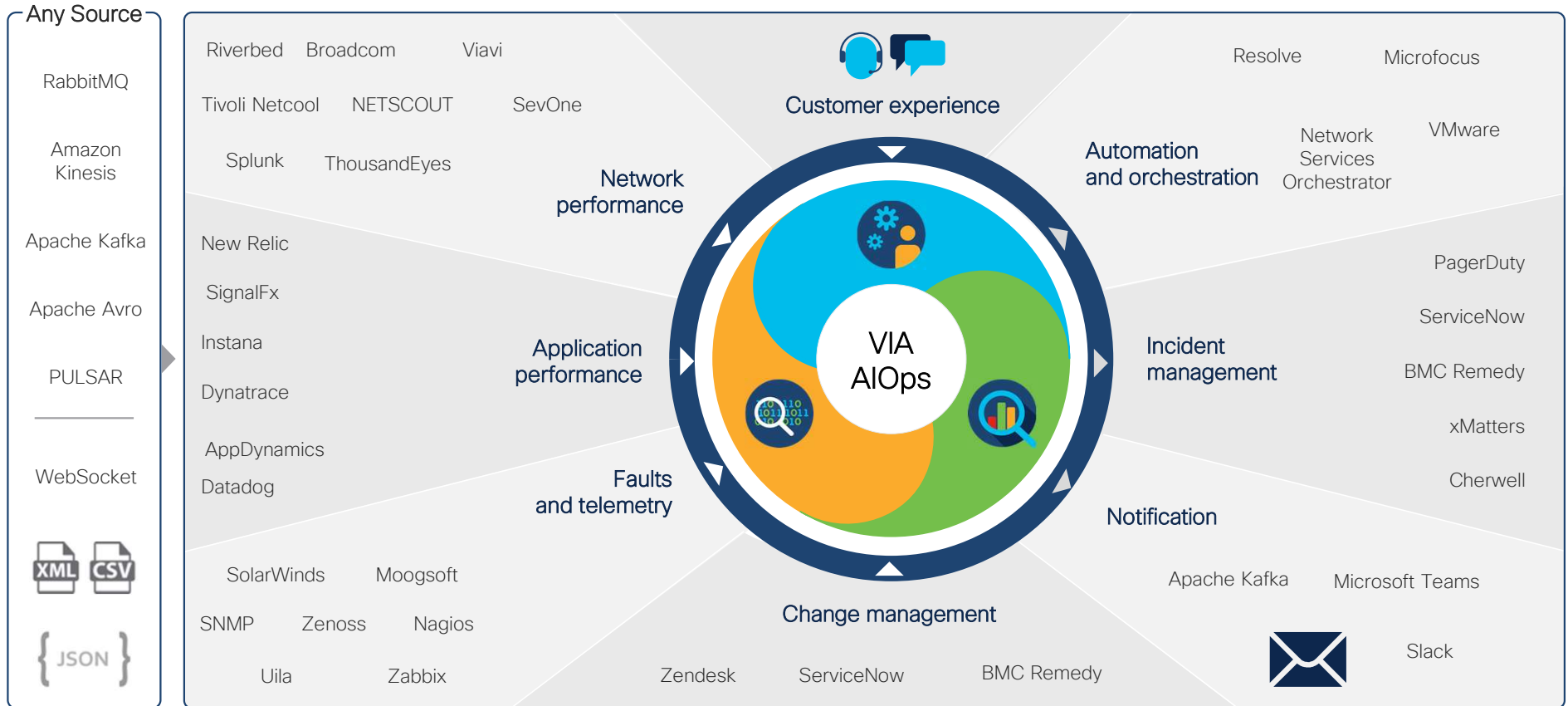
Demo



Incident pipeline: From noise to action

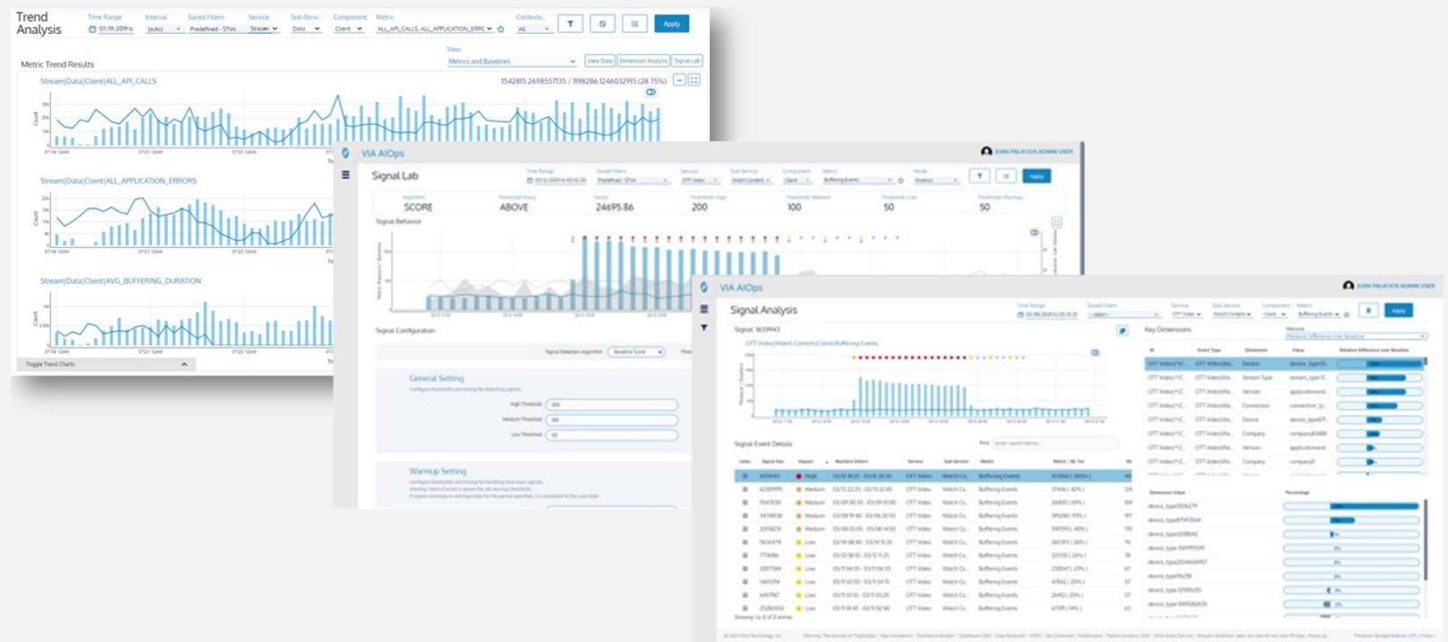


VIA integration ecosystem

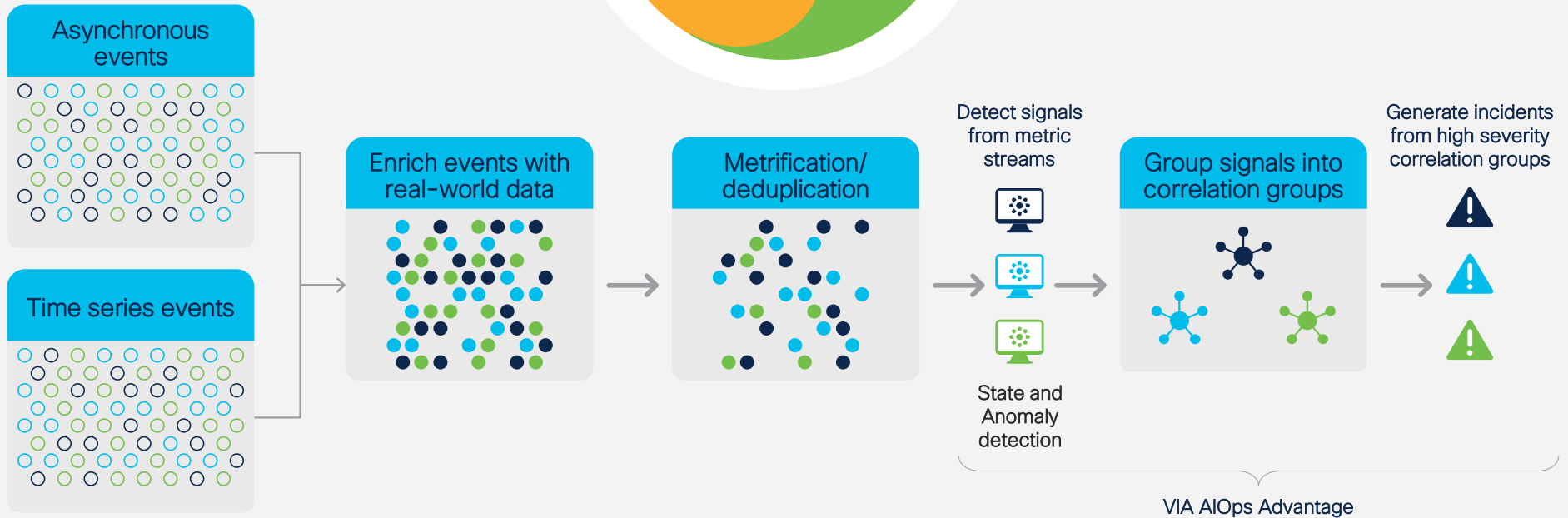


VIA Signal Onboarding Enables data to be immediately available in the UI

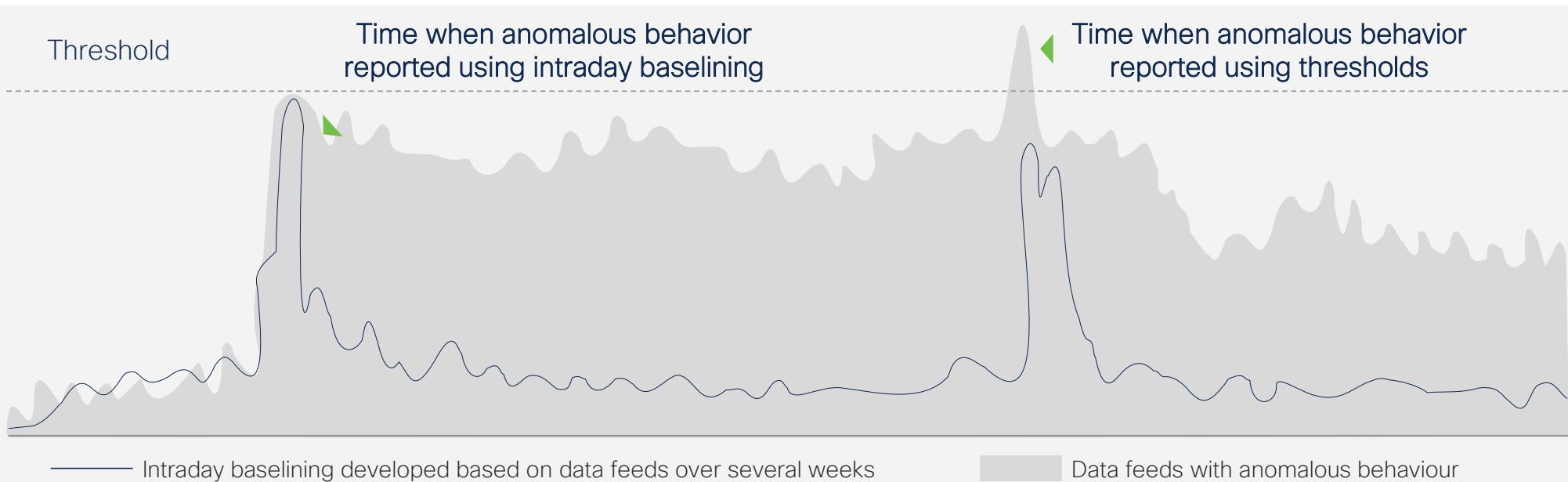
- Ingest Methods
- Collectors
- Connectors
- VIA SO GUI
- VIA low-code toolkit



Data value pipeline

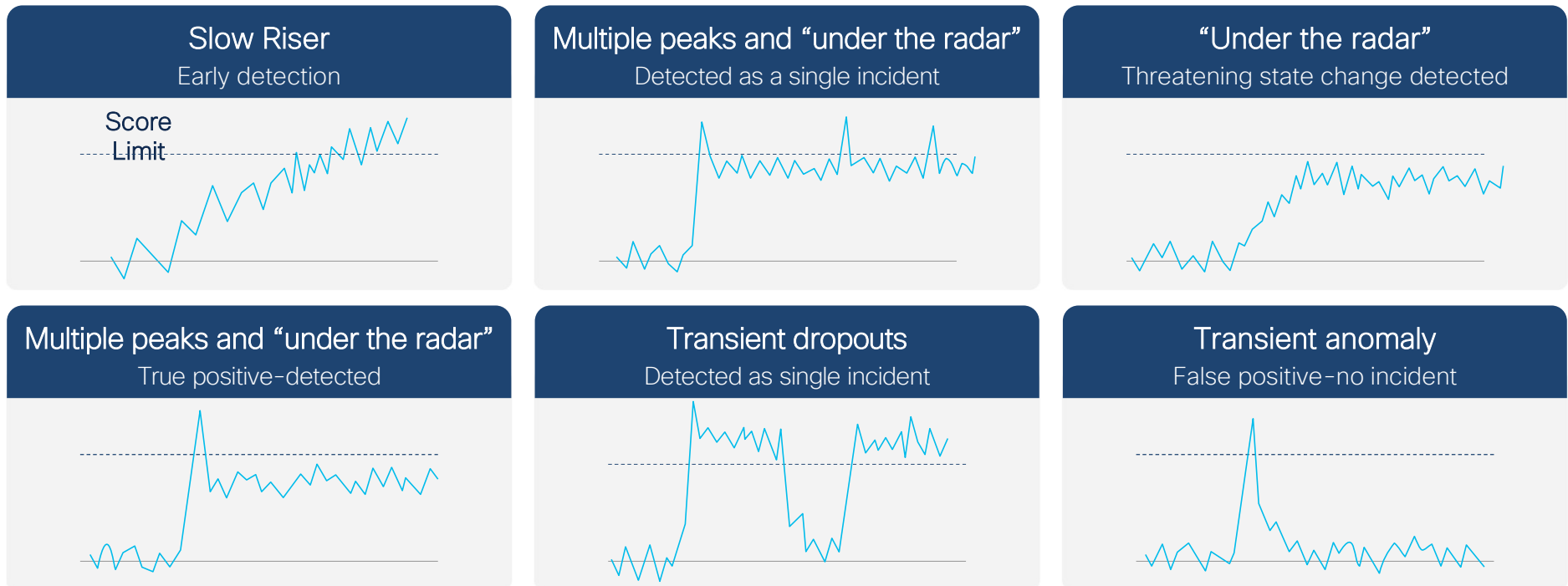


Simple thresholds are sometimes too simple



All metrics are NOT created equally. Seasonality, random occurrences and change management are just some of the reason why simple thresholds do not work in all cases.

Each metric has unique behavior



VIA employs stochastic anomaly detection as different metrics exhibit different behaviors over time. This reduces both false positives and false negatives.

Determine the baseline

Seasonal, dynamic baseline



Constant (or 0) baseline



Asynchronous event stream (faults, alarms)



1

VIA analyzes each event and metric stream to determine the proper baseline type (e.g., seasonal, constant)

2

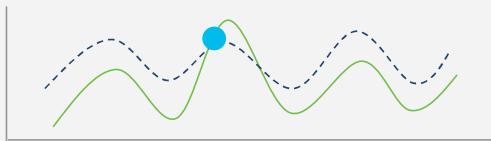
VIA then sets the most efficient baseline to reduce false positive while avoiding false negatives (missed opportunities)

3

Faults and alarms are treated as both asynchronous events as well as metrified for time-series based analysis

Efficiently detect signals

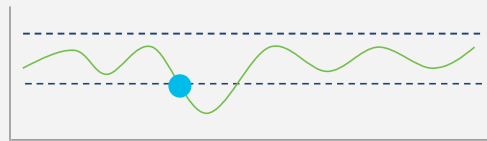
Anomaly detection
w/Dynamic baseline >



1

Metrics with seasonal baselines leverage score-based algorithms across moving windows of time

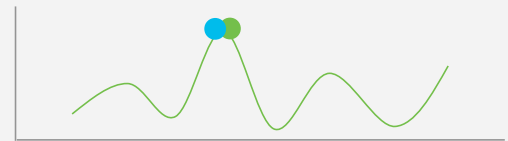
Threshold-based
Detection >



2

Metrics with non-seasonal baselines use simple thresholds to detect signals

Faults and alarms >

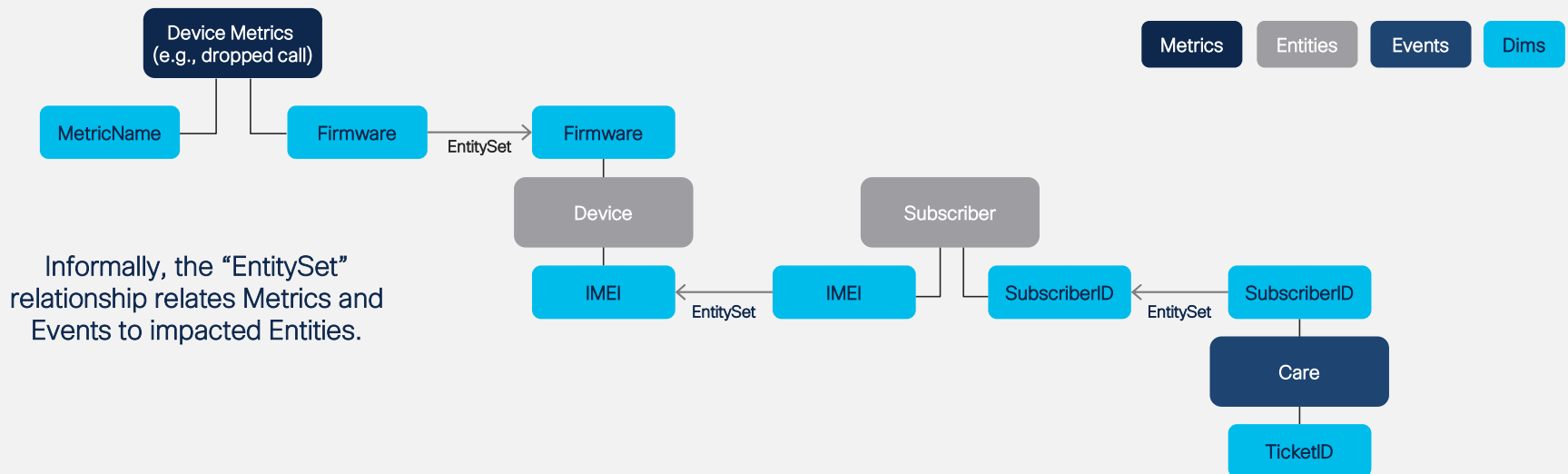


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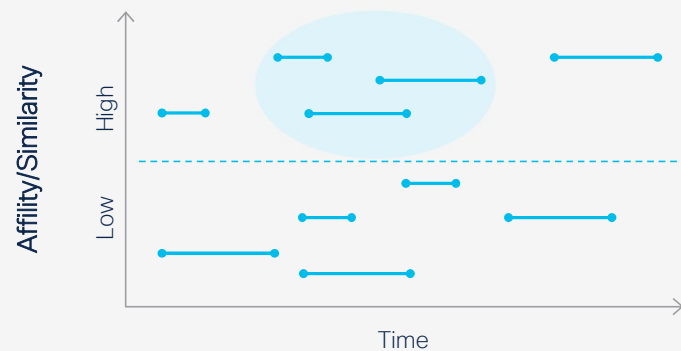
Faults and alarms are treated as signal by definition and are then correlated with metric time-series for further context

Ontology and service dependencies

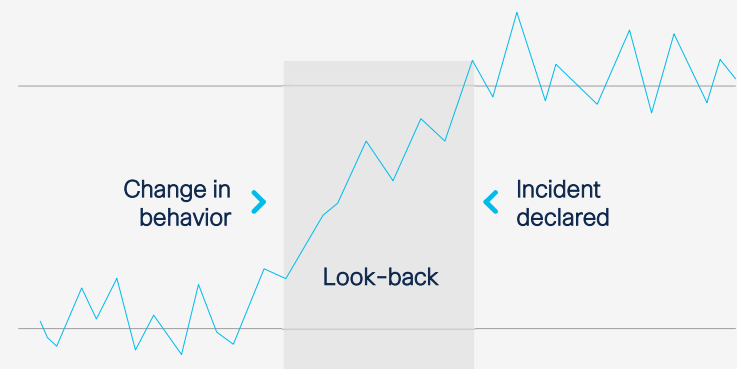
- Ontology is used in affinity analysis to support the grouping of signals across components and service layers.
 - Ontology is information on the logical, topical and physical characteristics across and between devices, infrastructure, customers, and all other system components and entities
 - Provides deeper and richer data to accelerate analysis and diagnosis across the system and subsystems
 - VIA's AI/ML can automatically discover the system ontology



Correlation



- Once detected, Signals are then organized into Correlation Groups
- These Groups are based on both temporal overlap and affinity scores
- The top cluster of incidents are grouped together because they have both high affinity and temporal overlap



Dynamic look-back windows based on behavioral changes properly identify and correlate early triggering events.

Probable cause

Several algorithms are used in Probable Cause Analysis. VIA uses a ranking score based on the combination of Severity, Eccentricity, and Entropy.



Severity is a measure of degree that a system component or element is detrimentally affected by an incident.



Eccentricity is a measure of “disproportional impact” by an incident and is determined by comparing the affect of an incident on a given component as compared to its peer components.



Entropy, informally, is a measure of disorder in a system (or component), with a perfectly running system having near 0 entropy and a completely dysfunctional system (or component) having high entropy.

A component that exhibits both high severity and high eccentricity, i.e., is the most disproportionately affected by the fault or performance issue as compared to its peers, has the highest entropy. **Components with high entropy have very high diagnostic value in determining root cause.**

Automation drive value

From collaboration to closed-loop assurance

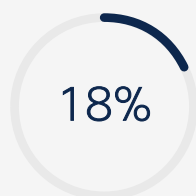
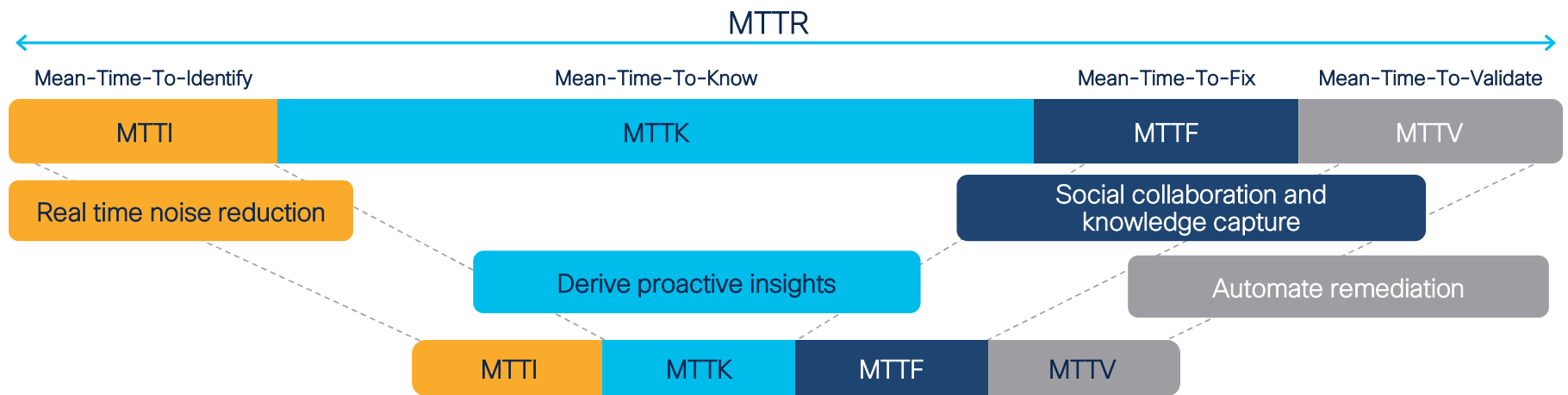
Use Case	Description	Value
Collaboration	M2H notification to email or collaboration tool (e.g., Webex Teams, Slack)	Fully contextualized Incident details are shared w/ triage team
Intelligent Routing	M2H contextually-aware ticket creation (direct work to network vs. apps team)	Reduces up to 90% of triage time through automated RCA
Runbook/Playbook	M2M action that triggers a script or DevOps pipeline	Restore service quicker through simple automations
Orchestration	M2M communication of context necessary for orchestrator (e.g. Cisco NSO) to take action	Leverage capabilities of SDN/NFV and cloud-native environments
Closed-loop Assurance	Prescribe action through ticket creation, monitor KPIs to assurance normal state is resumed, close ticket	Reduce eyes-on-glass assurance

Action creation process

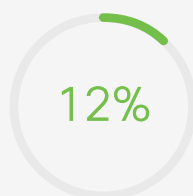


Reduce the incident lifecycle

VIA AIOps adds value across the entire ecosystem



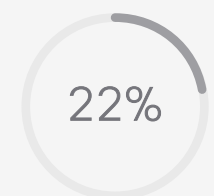
Fewer
customer support
contacts annually



Fewer
technician visits

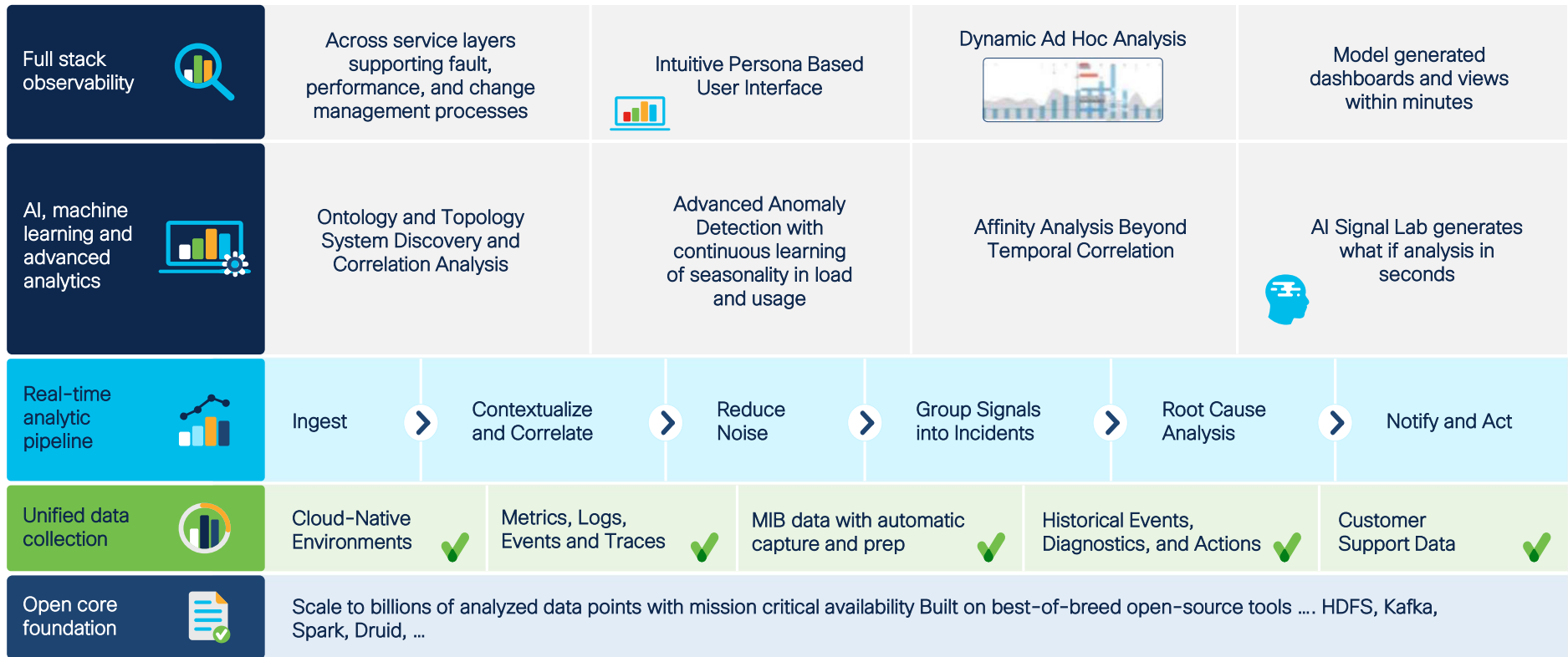


Reduction
in augmented staff



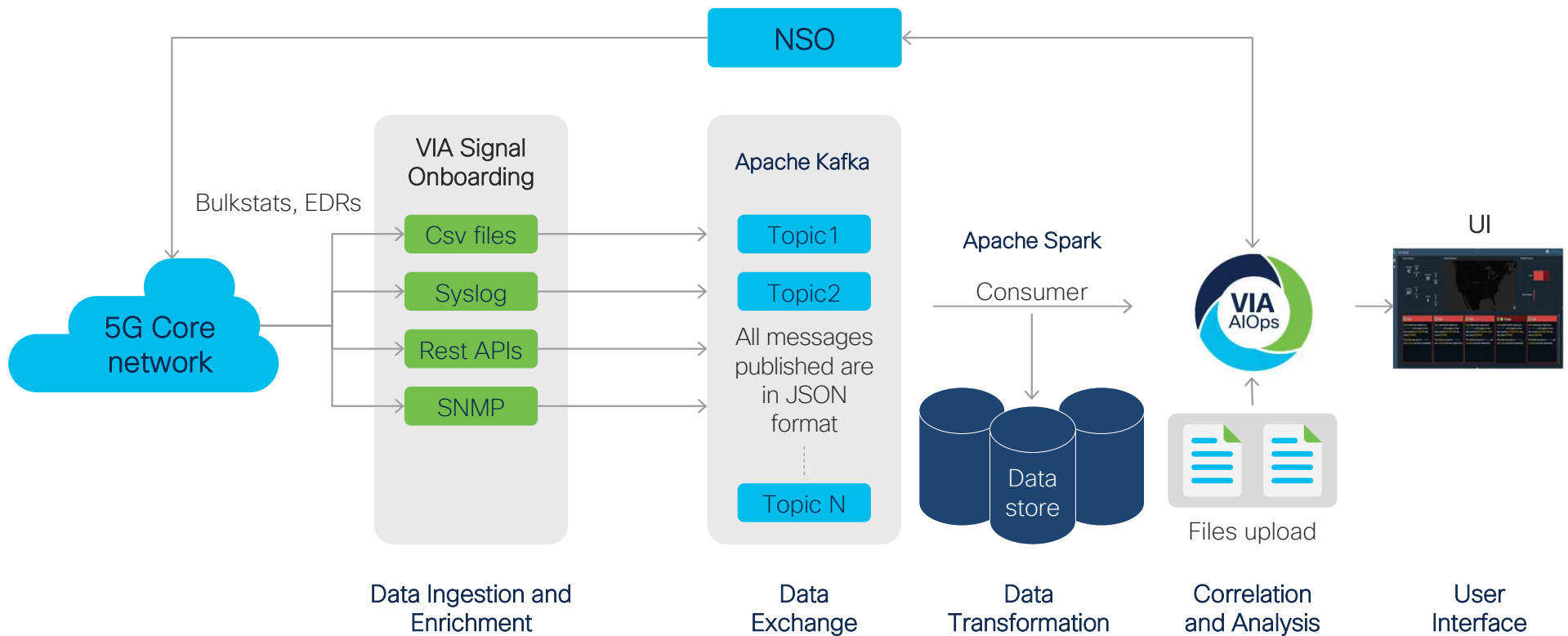
Lower
tool license cost

VIA AIOps end-to-end service assurance architecture



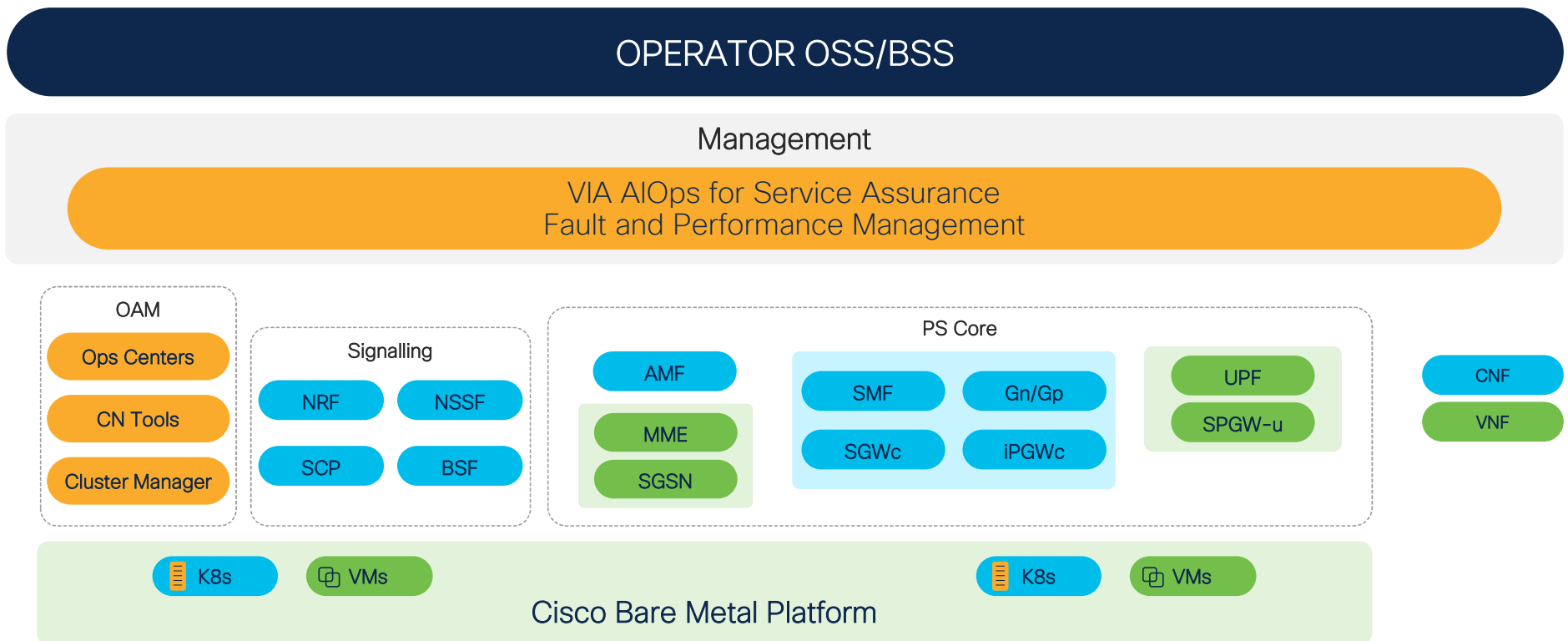
VIA AIOps in a Cisco environment

5G Core



VIA AIOps in a Cisco environment

Fault and performance management



The VIA AIOps difference

- 1 Full-stack observability across compute, network, and applications
- 2 Fault, performance, and change management process optimization tied directly to customer experience
- 3 Faster MTTD and MTTR
 - Going beyond threshold setting
 - Discovering system ontology
 - Implementing affinity analysis beyond temporal correlation
 - Grouping signals to declare a single incident
- 4 Prescribed action with automation

For more information on Cisco's Automation portfolio and Vitria Via AIOps, please visit:

cisco.com/go/crosswork

Cisco Crosswork Network Automation

Modernize network operations

Crosswork Network Automation helps your customers simplify operations so they can deliver services faster and improve their customer experiences. Increase visibility of your infrastructure to derive valuable insights so you can take proactive actions.

[Watch overview \(3:19\)](#)

Simplify network automation

Crosswork Network Automation is a closed-loop, outcome-driven software suite used to deliver efficient mass-scale network operations across the services lifecycle. This is a scalable solution for operators of all-sized networks to accelerate mean-time-to-value by monetizing agile new services and minimizing mean-time-to-remediation to proactively prevent customer impacting issues.

Economic benefits from Crosswork Network Automation

Metric	Value
Faster time to service	85%
OpEx savings	55%
TCO savings	46%

Expanding Crosswork Network Automation with partners

Cisco DevNet SolutionsPlus Partners extend automation use cases and offer the assurance of fully validated "Cisco Compatible" products. Purchase directly from Cisco sales teams and channel partners.

Vitria VIA AIOps for Cisco network automation

Vitria VIA AIOps enhances Crosswork's network assurance portfolio with fault correlation and cross-domain performance analysis for rapid remediation of service-impacting events.

[Read solutions brief](#) [Watch video \(3:30\)](#)

Questions?



